



# Standard Guide for Designing and Conducting Visual Experiments<sup>1</sup>

This standard is issued under the fixed designation E 1808; the number immediately following the designation indicates the year of original adoption or, in the case of revision, the year of last revision. A number in parentheses indicates the year of last reapproval. A superscript epsilon ( $\epsilon$ ) indicates an editorial change since the last revision or reapproval.

## 1. Scope

1.1 This guide is intended to help the user decide on the type of viewing conditions, visual scaling methods, and analysis that should be used to obtain reliable visual data.

1.2 This guide is intended to illustrate the techniques that lead to visual observations that can be correlated with objective instrumental measurements of appearance attributes of objects. The establishment of both parts of such correlations is an objective of Committee E-12.

1.3 Among ASTM standards making use of visual observations are Practices D 1535, D 1729, D 3134, D 4086, and E 1478; Test Methods D 2616, D 3928, and D 4449; and Guide E 1499.

1.4 *This guide does not purport to address all of the safety concerns, if any, associated with its use. It is the responsibility of the user of this standard to establish appropriate safety and health practices and determine the applicability of regulatory limitations prior to use.*

## 2. Referenced Documents

### 2.1 ASTM Standards:

- D 1535 Practice for Specifying Color by the Munsell System<sup>2</sup>
- D 1729 Practice for Visual Examination of Color Differences of Opaque Materials<sup>2</sup>
- D 2616 Test Method for Evaluation of Visual Color Difference with a Gray Scale<sup>2</sup>
- D 3134 Practice for Establishing Color and Gloss Tolerances<sup>2</sup>
- D 3928 Test Method for Evaluation of Gloss or Sheen Uniformity<sup>2</sup>
- D 4086 Practice for Visual Evaluation of Metamerism<sup>2</sup>
- D 4449 Test Method for Visual Evaluation of Gloss Differences Between Surfaces of Similar Appearance<sup>2</sup>
- E 284 Terminology of Appearance<sup>2</sup>
- E 1478 Practice for Visual Color Evaluation of Transparent Sheet Materials<sup>2</sup>
- E 1499 Guide to the Selection, Evaluation, and Training of Observers<sup>2</sup>

<sup>1</sup> This guide is under the jurisdiction of ASTM Committee E-12 on Appearance and is the direct responsibility of Subcommittee E12.11 on Visual Methods. Current edition approved May 10, 1996. Published July 1996.

<sup>2</sup> Annual Book of ASTM Standards, Vol 06.01.

## 3. Terminology

3.1 The terms and definitions in Terminology E 284 are applicable to this guide.

### 3.2 Definitions:

3.2.1 *appearance, n*—in psychophysical studies, perception in which the spectral and geometric aspects of a visual stimulus are integrated with its illuminating and viewing environment.

3.2.2 *observer, n*—one who judges visually, qualitatively or quantitatively, the content of one or more appearance attributes in each member of a set of stimuli.

3.2.3 *sample, n*—a small part or portion of a material or product intended to be representative of the whole.

3.2.4 *scale, v*—to assess the content of one or more appearance attributes in the members of a set of stimuli.

3.2.4.1 *Discussion*—Alternatively, scales may be determined by assessing the difference in content of an attribute with respect to the differences in that attribute among the members of the set.

3.2.5 *specimen, n*—a piece or portion of a sample used to make a test.

3.2.6 *stimulus, n*—any action or condition that has the potential for evoking a response.

### 3.3 Definitions of Terms Specific to This Standard:

3.3.1 *anchor, n*—the stimulus from which a just-perceptible difference is measured.

3.3.2 *anchor pair, n*—a pair of stimuli differing by a defined amount, to which the difference between two test stimuli is compared.

3.3.3 *interval scale, n*—a scale having equal intervals between elements.

3.3.3.1 *Discussion*—Logical operations such as greater-than, less-than, equal-to, and addition and subtraction can be performed with interval-scale data.

3.3.4 *law of comparative judgments*—an equation relating the proportion of times any stimulus is judged greater, according to some attribute, than any other stimulus in terms of just-perceptible differences.

3.3.5 *nominal scale, n*—scale in which items are scaled simply by name.

3.3.5.1 *Discussion*—Only naming can be performed with nominal-scale data.

3.3.6 *ordinal scale, n*—a scale in which elements are sorted in order based on more or less of a particular attribute.

3.3.6.1 *Discussion*—Logical operations such as greater-than, less-than, or equal-to can be performed with ordinal-scale data.

3.3.7 *psychometric function, n*—the function, typically sigmoidal, relating the probability of detecting a stimulus to the stimulus intensity.

3.3.8 *psychophysics, n*—the study of the functions relating the physical measurements of stimuli and the sensations and perceptions the stimuli evoke.

3.3.9 *ratio scale, n*—a scale which, in addition to the properties of other scales, has a meaningfully defined zero point.

3.3.9.1 *Discussion*—In addition to the logical operations performable with other types of data, multiplication and division can be performed with ratio-scale data.

3.3.10 *scale, n*—a defined arrangement of the elements of a set of stimuli or responses.

## 4. Summary of Guide

4.1 This guide provides an overview of experimental design and data analysis techniques for visual experiments. Carefully conducted visual experiments allow accurate quantitative evaluation of perceptual phenomena that are often thought of as being completely subjective. Such results can be of immense value in a wide variety of fields, including the formulation of colored materials and the evaluation of the perceived quality of products.

4.2 This guide includes a review of issues regarding the choice and design of viewing environments, an overview of various classes of visual experiments, and a review of experimental techniques for threshold, matching, and scaling experiments. It also reviews data reduction and analysis procedures. Three different threshold and matching techniques are explained, the methods of adjustment, limits, and constant stimuli. Perceptual scaling techniques reviewed include ranking, graphical rating, category scaling, paired comparisons, triadic combinations, partitioning, and magnitude estimation or production. Brief descriptions and examples, along with references to more detailed literature, are given on the appropriate types of data analysis for each experimental technique.

4.3 For reviews of topics in other than visual sensory testing within ASTM, see Refs (1, 2).<sup>3</sup>

## 5. Viewing Conditions

5.1 *Light Source*—The illumination of the specimens in scaling experiments must be reproducible over the course of the experiments. To achieve this, it is essential to control both the spectral character and the amount of illumination closely in both space and time. Failure to accomplish this can seriously undermine the integrity of the experiments. The spectral power distribution of the illumination should be known or, if this is not possible, the light source should be identified as to type and manufacturer. Information such as daylight-corrected fluorescent light, warm-white fluorescent light, daylight-filtered incandescent light, incandescent light, etc., together with param-

eters such as correlated color temperature and color rendering index, if available, should be noted in the report of the experiment.

5.2 *Viewing Geometry*—Almost all specimens exhibit some degree of gonioapparent or goniochromatic variation; therefore the illuminating and viewing angles must be controlled and specified. This is particularly important in the study of specimens exhibiting gloss variations, textiles showing directionality, or gonioapparent (containing metallic or pearlescent pigments) or retroreflective specimens, among others. This control and specification can range from correct positioning of the source and observer and the elimination of any secondary light sources visible in the specimens, for the judgment of gloss specimens at and near the specular angle, to more elaborate procedures specifying a range of angles and aperture angles of illumination and viewing for gonioapparent and retroreflective specimens. When fluorescent specimens are studied, the spectral power distribution of the source must closely match that of a designated standard source.

5.3 *Surround and Ambient Field*—For critical visual scaling work, the surround, the portion of the visual field immediately surrounding the specimens, should have a color similar to that of the specimens. The ambient field, the field of view when the observer glances away from the specimens, should have a neutral color (Munsell Chroma less than 0.2) and a Munsell Value of N6 to N7 (luminous reflectance 29 to 42); see Practice D 1729).

5.4 *Observers*—Guide E 1499 describes the selection, evaluation, and training of observers for visual scaling work. Of particular importance is the testing of the observers' color vision and their color discrimination for normality. Color vision tests for this purpose are described in Guide E 1499.

## 6. Categories of Visual Experiments

6.1 Visual experiments tend to fall into two broad classes: (1) threshold and matching experiments designed to measure visual sensitivity to small changes in stimuli (or perceptual equality), and (2) scaling experiments intended to generate a psychophysical relationship between the perceptual and physical magnitudes of a stimulus. It is critical to determine first which class of experiment is appropriate for a given application.

6.1.1 *Threshold and Matching Experiments*—Threshold experiments are designed to determine the just-perceptible difference in a stimulus, or JPD. Threshold techniques are used to measure the observers' sensitivity to a given stimulus. Absolute thresholds are defined as the JPD for a change from no stimulus, while difference thresholds represent the JPD from a particular stimulus level greater than zero. The stimulus from which a difference threshold is measured is known as an anchor stimulus. Often, thresholds are measured with respect to the difference between two stimuli. In such cases, the difference of a pair of stimuli is compared to the difference in an anchor pair. Absolute thresholds are reported in terms of the physical units used to measure the stimulus, for example, a brightness threshold might be measured in luminance units of candelas per square metre. Sensitivity is measured as the inverse of the threshold, since a low threshold implies high sensitivity. Threshold techniques are useful for defining visual tolerances,

<sup>3</sup> The boldface numbers in parentheses refer to a list of references at the end of this guide.

such as color-difference tolerances. Matching techniques are similar, except that the goal is to determine when two stimuli are not perceptibly different. Measures of the variability in matching can be used to estimate thresholds. Matching experiments provided the basis for CIE colorimetry through the metameric matches used to derive the color-matching functions of the CIE standard observers.

**6.1.2 Scaling Experiments**—Scaling experiments are intended to derive relationships between perceptual magnitudes and physical magnitudes of stimuli. Several decisions must be made, depending on the type and dimensionality of the scale required. It is important to identify the type of scale required and decide on the scaling method to be used before any scaling data are collected. This seems to be an obvious point, but in the rush to acquire data it is often overlooked, and later it may be found that the data obtained do not yield the answer required or cannot be used to perform desired mathematical operations. See Refs (3, 4) for further details. Scales are classified into the following four classes:

**6.1.2.1 Nominal Scales**—Nominal scales are relatively trivial in that they scale items simply by name. For color, a nominal scale might consist of reds, yellows, greens, blues, and neutrals. Scaling in this case would simply require deciding which color belonged in which category. Only naming can be performed with nominal data.

**6.1.2.2 Ordinal Scales**—Ordinal scales are scales in which elements are sorted in ascending or descending order based on more or less of a particular attribute. A box of multicolored crayons could be sorted by hue, and then in each hue family, say red, the crayons could be sorted from the lightest to the darkest. In a box of crayons the colors are not evenly spaced, so one might have, for example, three dark, one medium, and two light reds. If these colors were numbered from one to six in increasing lightness, an ordinal scale would be created. Note that there is no information on such a scale as to the magnitude of difference from one of the reds to another, and it is clear that they are not evenly spaced. For an ordinal scale, it is sufficient that the specimens be arranged in increasing or decreasing amounts of an attribute. The spacing between specimens can be large or small and can change up and down the scale. Logical operations such as greater-than, less-than, or equal-to can be performed with ordinal-scale data.

**6.1.2.3 Interval Scales**—Interval scales have equal intervals. On an interval scale, if a pair of specimens were separated by two units, and a second pair at some other point on the scale were also separated by two units, the differences between the pair members would appear equal. However, there is no meaningful zero point on an interval scale. A common example of an interval scale is the Celsius temperature scale. In addition to the mathematical operations listed for nominal and ordinal scales, addition and subtraction can be performed with interval-scale data.

**6.1.2.4 Ratio Scales**—Ratio scales have all the properties of the above scales plus a meaningfully defined zero point. Thus it is possible to equate ratios of numbers meaningfully with a ratio scale. Ratio scales are often impossible to obtain in visual work. An example of a ratio scale is the absolute, or Kelvin, temperature scale. All of the mathematical operations that can

be performed on interval-scale data can also be performed on ratio-scale data, and in addition, multiplication and division can be performed.

## 7. Threshold and Matching Methods

7.1 Several basic types of threshold experiments are presented in this section in order of increasing complexity of design and utility of the data generated. Many modifications of these techniques have been developed for specific applications. Experimenters should strive to design an experiment that removes as much control of the results from the observers as possible, thus minimizing the influence of variable observer judgment criteria. Generally, this comes at the cost of implementing a more complicated experimental procedure.

**7.1.1 Method of Adjustment**—The method of adjustment is the simplest and most straightforward technique for deriving threshold data. In it, the observer controls the stimulus magnitude and adjusts it to a point that is just perceptible (absolute threshold) or just perceptibly different (difference threshold). The threshold is taken to be the mean setting across a number of trials by one or more observers. The method of adjustment has the advantage that it is quick and easy to implement. However, it has a major disadvantage in that the observer is in control of the stimulus. This can bias the results due to variability of observers' criteria and adaptation effects. If an observer approaches the threshold from above, adaptation might result in a higher threshold than if it were approached from below. Often the method of adjustment is used to obtain a first estimate of the threshold, to be used in the design of more sophisticated experiments. The method of adjustment is also commonly used in matching experiments.

**7.1.2 Method of Limits**—The method of limits is only slightly more complex than the method of adjustment. In the method of limits, the experimenter presents the stimuli at predefined discrete magnitude levels in either ascending or descending series. For an ascending series, the experimenter presents a stimulus, beginning with one that is certain to be imperceptible, and asks the observer if it is visible. If the observer responds no, the experimenter increases the stimulus magnitude and presents another trial. This continues until the observer responds yes. A descending series begins with a stimulus magnitude that is clearly perceptible and continues until the observer responds no, the stimulus cannot be perceived. The threshold is taken to be the average stimulus magnitude at which the transition between yes and no responses occurs for a number of ascending and descending series. Averaging over both types of series minimizes adaptation effects. However, the observers are still in control of their criteria since they can respond yes or no at their own discretion.

**7.1.3 Method of Constant Stimuli**—In the method of constant stimuli, the experimenter chooses several stimulus magnitude levels (usually five or seven) around the level of the threshold. These stimuli are each presented to the observer several times, in random order. The frequency, over the trials, with which each stimulus is perceived is determined. From such data, a "frequency-of-seeing" curve, or psychometric function, can be derived that allows determination of the threshold and its uncertainty. The threshold is generally taken

to be the stimulus magnitude at which it is perceived in 50 % of the trials. Psychometric functions can be derived for either a single observer (through multiple trials) or a population of observers (one or more trials per observer). Two types of response can be obtained: yes-no (or pass-fail) and forced choice.

**7.1.3.1 Yes-No Procedures**—In a yes-no or pass-fail method of constant stimuli procedure, the observers are asked to respond yes if they detect the stimulus (or stimulus change) and no if they do not. The psychometric function is the percent of yes responses as a function of stimulus magnitude. Fifty percent yes responses would be taken as the threshold level. Alternatively, this procedure can be used to measure visual tolerances above threshold by providing a reference stimulus magnitude (for example, a color-difference anchor pair) and asking the observers to pass stimuli that fall below the magnitude of the reference (have a smaller color difference than the anchor pair), and fail those that fall above it (have a larger color difference). The psychometric function is the percent of fail responses as a function of stimulus magnitude and the 50 % fail level is taken as the point of visual equality.

**7.1.3.2 Forced-Choice Procedures**—A forced-choice procedure eliminates the influence of varying observer criteria on the results, by presenting the stimulus in one of two intervals with a defined boundary between them. The observers are asked to indicate in which of the two intervals the stimulus was presented. They are not allowed to respond that the stimulus was not present in either interval, and are forced to guess which interval it was in if they are unsure, hence the name “forced choice”. The psychometric function is the percent of correct responses as a function of stimulus magnitude. The psychometric function ranges from 50 % correct when the observers are simply guessing to 100 % correct for stimulus magnitudes at which the stimulus can always be detected. Thus the threshold is defined as the stimulus magnitude at which the observers are correct 75 % of the time and therefore detecting the stimulus 50 % of the time. As long as the observers respond honestly, their criteria, whether liberal or conservative, cannot influence the results.

**7.1.3.3 Staircase Procedures**—Staircase procedures are modifications of the forced-choice procedure designed to measure only the threshold point on the psychometric function. Staircase procedures are particularly applicable to situations in which the stimulus presentations can be fully automated. A stimulus is presented and the observer is asked to respond. If the response is correct, the same stimulus magnitude is presented again. If the response is incorrect, the stimulus magnitude is increased for the next trial. Generally, if the observer responds correctly on three consecutive trials, the stimulus magnitude is decreased. The stimulus magnitude steps are decreased until some desired precision in the threshold is reached. The sequence of 3-correct or 1-incorrect response prior to changing the stimulus magnitude results in convergence to a stimulus magnitude that is correctly identified in 79 % of the trials, very close to the nominal threshold of 75 %. Often several independent staircase procedures are run simultaneously to randomize the experiment further. A staircase procedure can also be run with yes-no or pass-fail responses.

## 8. Scaling Methods

**8.1 Dimensionality**—Scaling methods can be divided into two groups: unidimensional (one-dimensional) and multidimensional scaling.

**8.1.1 Unidimensional Scaling**—This method assumes that both the attribute to be scaled and the physical variation of the stimulus are unidimensional. The observers are asked to make their judgments on a single perceptual attribute. In color work, common examples include judging the color difference in a pair of specimens or judging the lightness of one specimen relative to that of another in a series of colors in which hue and chroma are constant.

**8.1.1.1 Cross-Modality Scaling**—It is also possible in color work to judge one attribute of a pair of specimens but express the results in terms of another attribute, displayed on a scale made up of anchor pairs. An example is the use of a gray scale, in which differences in total color difference, or chroma, or hue are judged by comparison to anchor pairs presented in the form of gray-scale pairs, in which the variable attribute is lightness (see Test Method D 2616).

**8.1.2 Multidimensional Scaling**—This method of scaling is similar to unidimensional scaling but it does not make the assumption that a single attribute is to be scaled. The dimensionality of the experiment is found as part of the analysis. In multidimensional scaling the data are interval or ordinal scales of the similarities or dissimilarities between all possible pairs of stimuli and the resulting output is a multidimensional geometric configuration of the perceptual relationships among the stimuli. For example, the flying distances among a well-distributed sampling of USA cities can be used to reconstruct a map of the country (see 9.1.3.1 and 9.1.3.2).

**8.2 Scaling Methods**—A variety of scaling techniques has been devised. It is important to determine first the level of scale required, that is, nominal, ordinal, interval, or ratio, and then choose the technique that provides the simplest task for the observer while still generating data that can be used to derive the required scale.

**8.2.1 Rank Order**—Given a set of specimens, the observer is asked to arrange them according to increasing or decreasing magnitudes of a particular perceptual attribute. With a large number of observers, the data may be averaged and re-ranked to obtain an ordinal scale. To obtain an interval scale, certain assumptions about the data must be made and additional analyses performed. In general it is not recommended that one attempt to derive interval scales from rank-order data.

**8.2.2 Graphical Rating**—Graphical rating allows direct determination of an interval scale. Observers are presented stimuli and asked to indicate the magnitude of their perceptions on a unidimensional scale with fixed anchor points. For example, in a lightness scaling experiment a line might be drawn with one end labeled white and the other black. When the observers are presented with a medium gray specimen that is perceptually half way between white and black, they would make a mark on the line at the midpoint. If the specimen was closer to white than to black, they would make a mark at the appropriate physical location along the line, closer to the end labeled white. The interval scale is made up of the mean locations on the graphical scale for each of the stimuli. This

technique relies on the well-established fact that the perception of length over short distances is linear with respect to physically measured length.

**8.2.3 Category Scaling**—Several observers are asked to separate a large number of specimens into various categories. The number of times each specimen is placed in a given category is recorded. For this to be an effective scaling method the samples must be similar enough that they are not always placed in the same category by different observers or even by the same observer on different occasions. Interval scales may be obtained by this method by assuming that the perceptual magnitudes are normally distributed and making use of the unit normal distribution.

**8.2.4 Paired Comparisons**—This method presents all specimens in all possible pairs to the observer, usually one pair at a time. The proportion of times a particular specimen is judged greater in some attribute than each other specimen is calculated and recorded. Interval scales may be obtained from such data by applying Thurstone's Law of Comparative Judgments (see 3.3.4, and Ref (4), p. 458). This analysis results in an interval scale on which the perceptual magnitudes of the stimuli are normally distributed.

**8.2.5 Triadic Combinations**—The method of triadic combinations is useful for deriving similarity data for multidimensional analysis. Observers are presented with each possible combination of the stimuli taken three at a time. They are asked to judge which two of the stimuli in the triad are most similar to one another and which two are most different. The data can be converted to proportions of times each pair is judged most similar or most different. These data can be combined into either a similarity or a dissimilarity matrix for use in multidimensional scaling analyses.

**8.2.6 Partition Judgments**—The usual method of equating intervals is by bisection. The observer is given two specimens (No. 1 and No. 2) and asked to select a third specimen such that the difference between it and No. 1 appears equal to the difference between it and No. 2. A full interval scale may be obtained by successive bisections.

**8.2.7 Magnitude Estimation and Production**—The observers are asked to assign numbers to the stimuli according to the magnitude of their perceptions. (See 6.4 of Guide E 1499.) Alternatively, the observers are given a number and asked to produce a stimulus with that perceptual magnitude. This is one of the few techniques that can be used to generate a ratio scale. It can also be used to generate data for multidimensional scaling by asking observers to scale the differences between pairs of stimuli.

**8.2.8 Ratio Estimation and Production**—The observers are asked for judgments in one of two ways: either to select or produce a specimen that bears some prescribed ratio to a standard; or, given two or more specimens, to state the apparent ratios among them. A typical experiment is to give the observers a specimen and ask them to find, select, or produce a specimen that is one half or twice the standard in some attribute. For most practical visual work this method is too difficult to use, because of problems in either specimen preparation or the observers' judgments. However, it can be used to generate a ratio scale.

**TABLE 1 Data for Two-Alternative Fixed-Choice Color-Difference Experiment**

$\Delta E^*_{ab}$	Observations	Correct Responses
0.52	50	27
0.82	50	32
1.05	50	36
1.19	50	44
1.66	50	49

## 9. Methods of Analysis

**9.1 Deciding on the Method of Analysis**—In most cases, the scaling method selected determines the method of analysis. Several scaling methods and the first steps of the subsequent analyses are described in Sections 7 and 8. Often the data require further, more detailed analyses to reach a perceptual threshold or scale. This section describes some of these analyses and provides a few examples.

**9.1.1 Threshold and Matching**—Threshold data that generate a psychometric function can be most usefully analyzed using Probit analysis (5). Probit analysis is used to fit a cumulative normal distribution to the data of the psychometric function. The threshold point and its uncertainty can easily be determined from the fitted distribution. There are also several significance tests that can be performed to verify the suitability of the analyses. Reference (5) provides details on the theory and application of Probit analysis. Several commercially available statistical software packages can be used to perform Probit analyses.<sup>4</sup> When evaluating a software package for use in Probit analysis, one should look for output that includes fiducial limits (confidence regions) and goodness-of-fit metrics and the ability to select the chance behavior probability, sometimes referred to as the false-alarm rate.

**9.1.1.1 Example: Two-Alternative Forced-Choice Threshold Determination**—An experiment was carried out in which observers were shown two colored stimuli and asked which one was different from a standard color. One of the two stimuli was identical to the standard, the other was one of five-test stimuli. The data consisted of the CIELAB color differences,  $\Delta E^*_{ab}$ , between the standard and each of the five-test stimuli, the number of observations (observers, in this case), and the number of correct responses. These data are listed in Table 1.

**9.1.1.2** The data were analyzed using Probit analysis, in which a cumulative-normal distribution is fitted to the proportion of correct responses as a function of  $\Delta E^*_{ab}$ . A  $\chi^2$  test is used to determine whether a cumulative-normal distribution appropriately describes the data. For this example, the  $\chi^2$  is 1.13 with 3 df. This results in a probability-greater-than- $\chi^2$  of 0.77 indicating that the fit is good (a probability value greater than 0.1 is considered good). The key datum from the fitted distribution is the value of  $\Delta E^*_{ab}$  at which 75 % of the observers correctly identified a color difference (this value is considered the perceptual threshold). Recall that 50 % correct responses represents chance behavior. For these data, the threshold  $\Delta E^*_{ab}$  is 1.03 with a 95 % confidence region extending from 0.86 to 1.14. Examination of the input data shows that

<sup>4</sup> One example of such software is SAS, available from SAS Institute, Inc., P.O. Box 8000, Cary, NC 27511.

there are 72 % correct responses at a  $\Delta E^*_{ab}$  of 1.05. This might lead one to believe that the threshold should be at a  $\Delta E^*_{ab}$  slightly greater than 1.05. This is not the case, since the Probit analysis uses the entire data range to fit a normal distribution for the best estimate of the true threshold. Any individual data point may not fit the best estimate perfectly and should not be relied on.

9.1.2 *Unidimensional Scaling*—Thurstone’s Law of Comparative Judgments and its extensions can be applied usefully to ordinal data, such as those from paired comparisons and category scaling, to derive meaningful interval scales. The perceptual magnitudes of the stimuli are normally distributed on the resulting scales. Thus, if it is safe to assume that the perceptual magnitudes are normally distributed on the true perceptual scale, these analyses derive the desired scale. They also allow useful evaluation of the statistical significance of differences between stimuli since the power of the normal distribution can be utilized. References (4, 6) describe these and other related analyses in detail.

9.1.2.1 *Example: Unidimensional Scaling by Paired Comparisons*—An experiment was carried out in which the perceived quality of five different photographic systems was compared. Observers were asked to judge each paired combination of output from the five systems (10 pairs) and respond as to which print in each pair was of better overall quality. The data can be expressed as a frequency matrix in which the number of times a system represented by a given column was judged superior to the system represented by a given row. Table 2 shows the frequency matrix for this experiment. The data were then converted to proportions by dividing each element of the matrix in Table 2 by the number of observers, 18, to produce the proportion matrix shown in Table 3.

9.1.2.2 The proportions in Table 3 are converted to normal deviates (sometimes referred to as z-scores) using a table of the standard normal distribution. An abridgment of this table is given in Table 4. These values can be thought of as distances between successive stimuli on the perceptual quality scale in units of standard deviations. The z-score values for the proportions in Table 3 are given in Table 5. Since a stimulus is never judged against itself, the diagonal values of this matrix are set to zero; by definition, the perceptual distance between a stimulus and itself is zero.

9.1.2.3 A unidimensional scale is constructed by averaging the columns of the matrix of Table 5. For this example, the resulting scale is given in Table 6. Ninety-five percent confidence limits about each scale value can be calculated by taking advantage of the fact that the scale is constructed in units of standard deviations. In general, the 95 % confidence region is defined by the interval of  $\pm 1.38/\sqrt{N}$ , where  $N$  is the number

**TABLE 2** Frequencies with Which the Photographic System Represented by the Column was Judged Superior by 18 Observers to the System Represented by the Row

	A	B	C	D	E
A	...	12	8	6	5
B	6	...	6	7	5
C	10	12	...	8	5
D	12	11	10	...	6
E	13	13	13	12	...

**TABLE 3** Proportions for Which the Photographic System Represented by the Column was Judged Superior to the System Represented by the Row

	A	B	C	D	E
A	...	0.67	0.44	0.33	0.28
B	0.33	...	0.33	0.39	0.28
C	0.56	0.67	...	0.44	0.28
D	0.67	0.61	0.56	...	0.33
E	0.72	0.72	0.72	0.67	...

**TABLE 4** Abridged Table for Conversion of Proportions,  $p$ , into Normal Deviates,  $z$

NOTE 1—The proportion,  $p$ , is the area under the standard normal distribution curve integrated from minus infinity to  $z$ .

$p$	$z$	$p$	$z$	$p$	$z$
0.04	-1.75	0.36	-0.36	0.68	0.47
0.08	-1.41	0.40	-0.25	0.72	0.58
0.12	-1.17	0.44	-0.15	0.76	0.71
0.16	-0.99	0.48	-0.05	0.80	0.84
0.20	-0.84	0.52	0.05	0.84	0.99
0.24	-0.71	0.56	0.15	0.88	1.17
0.28	-0.58	0.60	0.25	0.92	1.41
0.32	-0.47	0.64	0.36	0.96	1.75

**TABLE 5** Normal Deviates Indicating the Perceptual Difference in Quality Among the Various Systems

	A	B	C	D	E
A	0.0	0.44	-0.15	-0.44	-0.58
B	-0.44	0.0	-0.44	-0.28	-0.58
C	0.15	0.44	0.0	-0.15	-0.58
D	0.44	0.28	0.15	0.0	-0.44
E	0.58	0.58	0.58	0.44	0.0

**TABLE 6** Unidimensional Scale of Perceived Quality of Five Photographic Systems

System	Scale Value
A	0.15
B	0.35
C	0.03
D	-0.09
E	-0.44

of observations. In this example, the confidence limits are  $\pm 0.33$  unit.

9.1.3 *Multidimensional Scaling*—Multidimensional scaling (MDS) techniques take similarity or dissimilarity data as input and produce a multidimensional configuration of points representing the relationships and dimensionality of the data. It is necessary to use such techniques when either the perception in question is multidimensional (such as color, with the dimensions hue, lightness, and chroma) or the physical variation in the stimuli is multidimensional. References (7, 8) provide details of these techniques. There are several issues with respect to MDS analyses. There are two classes of MDS: metric, which requires interval data, and nonmetric, which only requires ordinal data. Both classes result in interval-scale output. Various MDS software packages require specific assumptions regarding the input data, treatment of individual cases, goodness-of-fit metrics (stress), distance metrics (for example, Euclidean or city-block), etc. Users should understand clearly that they cannot indiscriminately put ordinal or interval data into a program without being familiar with its

**TABLE 7 Dissimilarity Matrix Consisting of Distances Between Cities in the U.S.A.**

	Atlanta	Boston	Chicago	Dallas	Denver	Los Angeles	Seattle	New York City
Atlanta	...	...	...	...	...	...	...	...
Boston	1037	...	...	...	...	...	...	...
Chicago	674	963	...	...	...	...	...	...
Dallas	795	1748	917	...	...	...	...	...
Denver	1398	1949	996	781	...	...	...	...
Los Angeles	2182	2979	2054	1387	1059	...	...	...
Seattle	2618	2976	2013	2078	1307	1131	...	...
New York City	841	206	802	1552	1771	2786	2815	...

basic assumptions. Several commercial statistical software packages,<sup>4,5</sup> provide MDS capabilities. Features to look for when choosing MDS software include metric versus nonmetric scaling, stress metrics, choice of distance metrics, and selection of dimensionality.

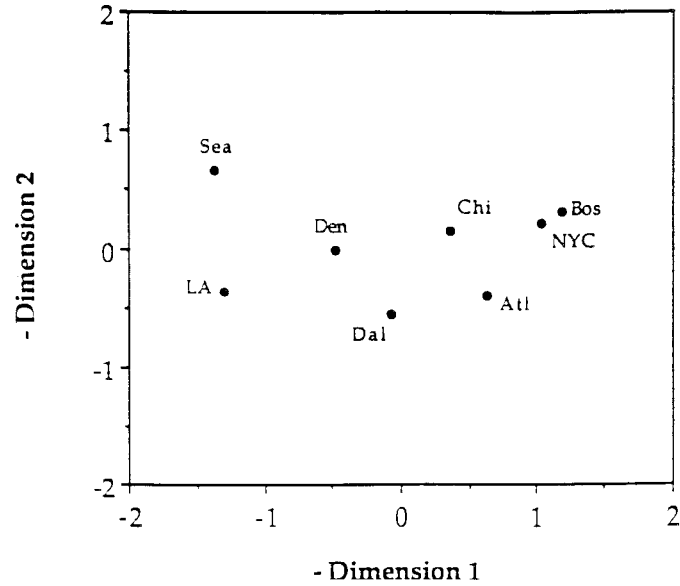
9.1.3.1 *Example: MDS of U.S.A. Map*—A classic example of MDS analysis is the construction of a map from data representing the distances between cities (7). In this example, a map of the U.S.A. is constructed from the dissimilarity matrix of distances among eight cities gathered from a road atlas as illustrated in Table 7. These data are analyzed by MDS. Stress (root-mean-square error) is used as a measure of goodness-of-fit to determine the dimensionality of the data. In this example, the stress of a unidimensional fit is about 0.12, while the stress in two or more dimensions is essentially zero. This indicates that a two-dimensional fit, as expected, is appropriate. The results include the coordinates in each of the two dimensions for each of the cities, and are listed in Table 8.

**TABLE 8 Multidimensional Scaling Example Output of Two-Dimensional Coordinates of the U.S.A. Cities Used in the Sample Experiment**

City	Dimension 1	Dimension 2
Atlanta	-0.63	0.40
Boston	-1.19	-0.31
Chicago	-0.36	-0.15
Dallas	0.07	0.55
Denver	0.48	0.00
Los Angeles	1.30	0.36
Seattle	1.37	-0.66
New York City	-1.04	-0.21

9.1.3.2 Plotting the coordinates of each city in the two output dimensions results in a familiar map of the U.S.A. However, it should be noticed that Dimension 1 increases on going from east to west, and Dimension 2 increases on going from north to south, resulting in a map that has the axes reversed from those of a traditional map. This illustrates a feature of MDS, that the definition of the output dimensions requires *post hoc* analysis by the experimenter. Fig. 1 shows the map after the axes have been reversed.

<sup>5</sup> Software such as SYSTAT, available from SYSTAT, Inc., 1800 Sherman Ave., Evanston, IL 60201 provides MDS capabilities.



**FIG. 1 Map of Two-Dimensional Coordinates for Cities in the U.S.A., as Calculated by MDS, with Axes Reversed**

## 10. Conclusions

10.1 This guide provides an overview of several common techniques for designing visual experiments and analyzing the results. While such experiments can provide valuable scales for a wide variety of applications, experimenters must remember to perform only appropriate mathematics on the resulting scale values. For example, it is inappropriate to add or subtract ordinal data or to multiply or divide interval data. The statistical significance of the visual results should always be considered, since visual scales tend to have greater uncertainty than physical measurements. The analyses outlined in this guide include techniques for determining confidence regions for this purpose. Users of this guide are encouraged to refer to the cited references for additional details and examples prior to implementing visual experiments.

## 11. Keywords

11.1 category scaling; interval scales; magnitude estimation; matching experiments; nominal scales; ordinal scales; paired comparisons; rank ordering; ratio scales; threshold determination; visual experiments; visual scaling

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